

CIN: L31900WB2010PLC154236 GSTIN: 19AAGCM8455J1ZV

## Megatherm Induction Limited

(Formerly Megatherm Induction Pvt. Ltd.)

Megatherm Tower.

Plot L1, Block GP, Sector-V, Electronics Complex, Salt Lake City, Kolkata - 700 091, India.

**Date:** 25 August, 2025

To

The Listing Department,
National Stock Exchange of India Ltd,
Exchange Plaza,
Bandra Kurla Complex, Bandra (East),
Mumbai— 400051

Ref.: Megatherm Induction Limited / NSE /2025-26/34

Symbol: MEGATHERM ISIN: INE531R01010

Dear Sir/Madam.

**Sub: Business Updates** 

Please find enclosed herewith information with respect to Business Updates.

The given information is as per limited review by the Management. This is for the information of your members and the public at large.

The aforesaid information shall be made available on the Company's website at <a href="https://megatherm.com">https://megatherm.com</a>.

Kindly take the same into your records.

Yours faithfully

For, Megatherm Induction Limited

(Abanti Saha Basu) Company Secretary & Compliance Officer

Place: Kolkata





# Megatherm Induction Limited Business Update - August 2025

Megatherm Induction Limited is pleased to present its mid-year business update for August 2025, outlining our progress across key verticals and the strategic initiatives driving our long-term growth. We remain confident in achieving our projected growth of 15–20% for the current financial year, with positive trends already emerging in the first half. Over the next 3–4 years, we anticipate multi-fold growth, propelled by our transformer vertical, engineering sectors, and expanding export markets.

#### 1) Transformers

Commissioning of New Facility: Our state-of-the-art transformer manufacturing facility, the largest
in Eastern India, has been commissioned, with production underway. With additional balancing
equipment to be installed within six months, we expect to reach full capacity of 2,000,000 kVA per
annum.







• Renewables Milestone: We have successfully passed the Dynamic Short Circuit Withstand and Impulse Test for our 13.2 MVA Solar Transformer (IDT) at CPRI Bhopal, marking our entry into the renewable energy transformer market.





- Proposed GST Reduction: The Indian government's proposal to reduce GST on renewable energy from 12% to 5% is expected to lower project costs and enhance competitiveness, further strengthening our position in the renewables transformer market. (Source)
- Order Execution: We have begun executing orders from prominent clients, including Renew Power, Aditya Birla (Essel Mining), Enerture Technologies, Rungta Mines, Shyam Ferrous, and JR Metal.
- **Vendor Approvals:** Vendor registration and factory approvals are progressing with major players such as Tata Power Renewable, GE Vernova, and Sterling Wilson.
- Market Outlook: The transformer industry is poised for robust growth, driven by increasing demand for power transmission, distribution infrastructure, renewable energy integration, and grid modernization.

### 2) Engineering Sectors

• Foundry & Castings Business: The launch of our Hybrid Converter positions us to compete with market leaders by offering a 98% power factor, high melt rate, and Twin-Share/Multi-Share mode, while excelling in reliability and energy efficiency. Following the commissioning of initial furnaces, we will launch an aggressive marketing campaign across India. Strong demand is also emerging for Arc furnaces in defence and specialized applications.



- Induction Heating & Hardening Market: We are witnessing significant demand from the defence, non-ferrous forging, and pipes & tubes sectors. Megatherm has entered the Heating Quenching Tempering and non-ferrous applications markets and is developing high-frequency power sources for the pipes & tubes sector, targeting entry into this ₹400 Cr market by the end of the financial year.
- **Growth Projection:** While the industry grows at 15–20%, Megatherm anticipates multi-fold growth in the engineering sector, driven by new applications and rapid industry expansion in India.





#### 3) Steel Equipment (Induction Furnace)

 Market Leadership: As a leader in the induction furnace market, we are focused on sustaining momentum and increasing market share, particularly in the West and South zones. Our portfolio includes ladle refining furnaces, continuous casting machines, fume extraction systems, and turnkey projects, with strong growth in non-furnace steel plant products.



• Industry Trends: While steel demand in India is expected to grow by 9–10%, the demand for induction furnaces is projected to outpace this due to the government's emphasis on reducing carbon footprints and the introduction of star ratings for green steel.

#### 4) Export Markets

#### • Global Expansion:

- Our first equipment in the UK will be commissioned soon, with a sales mechanism being established to leverage the UK Free Trade Agreement (FTA) and anticipated EU trade deals.
- Discussions with prospective sales partners in Argentina and Brazil are underway to capture the growing South American market, where Megatherm has prior sales experience.
- A joint venture in the USA has been formed to address the North American market (USA, Canada, Mexico), with operations commencing within one quarter.
- Sales agencies have been established in the Gulf, Egypt, and Turkey to promote Megatherm's products





• Order Pipeline: Current export equipment orders stand at approximately ₹50 Cr, with turnkey project orders at ₹104 Cr (not included in the active order book due to dependency on customer clearances).





#### **Order Book**

- **Current Status:** The active order book stands at approximately ₹365 Cr (equipment) + ₹104 Cr (turnkey projects).
- Turnkey Projects: Orders worth ₹104 Cr are excluded from the active order book, pending customer dispatch approvals, with execution timelines of 1–1.5 years
- **Exclusions:** The order book does not account for spares, modifications, upgrades, or after-sales services.
- We expect our order book to be further enhanced by our transformer business post the approval which was received recently

#### **Outlook**

We expect significant growth in the order book, particularly from the transformer business, following recent approvals.

#### Commenting on the update, Mr. Satadri Chanda, Whole Time Director & CFO, said,

"We are delighted with the robust progress across our core verticals. The commissioning of our state-of-theart transformer facility, successful entry into renewable energy transformers, and strong order execution underscore our industry leadership.

In the engineering and steel sectors, innovative product launches and expanding market share position us for significant growth, particularly in high-demand applications like green steel and defence.

Our strategic expansion into export markets, including the UK, South America, North America, and the Gulf, supported by a ₹469 Cr order book, reinforces our global ambitions.

With a focus on innovation, sustainability, and operational excellence, we are confident in achieving our 15-20% growth target for this financial year and multi-fold growth over the next 3-4 years."

#### **About the company**

Megatherm Induction Limited, specializes in manufacturing Induction Heating & Melting Products, Transformers, Ladle Refining Furnace etc at its state-of-the-art plant in Kharagpur, West Bengal. The company services portfolio includes turnkey solutions for steel plant, which involves design, engineering, supply, erection & commissioning of the steel melt shops. Company caters to Key Industries including Primary & Secondary Steel Producers, Auto Ancillaries, Ordnance Factories & Railways, DI Pipe Producers etc.

Note: All information in the business update is provisional and unaudited

# For further information, please contact

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